

September 22, 2011

Dear customer:

We want to inform you that AB SCIEX ([www.absciex.com](http://www.absciex.com)) has entered into an agreement to acquire the mass spectrometry business of Labindia Instruments Pvt. Ltd. This transaction combines the high levels of service you have come to expect from our local support team with access to AB SCIEX's global resources, scientific expertise and product development leadership.

AB SCIEX is a global leader in mass spectrometry technologies and has been providing instrumentation, software and methods to India's scientific community through Labindia for 15 years. It uses a customer-centric approach with a strong commitment to delivering innovation and ensuring high levels of service and support.

Under the terms of the agreement, the mass spectrometry team at Labindia will become part of AB SCIEX. This is a natural culmination of our successful and productive relationship with AB SCIEX. We believe that the transition of Labindia's mass spectrometry business to AB SCIEX's commercial operation in India will create new opportunities for this team to interact and work more closely and collaboratively with you. This is a positive step for continued support of India's mass spectrometry users.

Please rest assured that during this transition you will continue to receive uninterrupted service and support. We are working with AB SCIEX to ensure a seamless and smooth transition, which does not change the relationship you have with Labindia or the people with whom you currently interact. It's business as usual, as we continue to serve your needs today and into the future. As part of the transition, Labindia and AB SCIEX will continue to jointly address open orders, quotes and tenders, as necessary, before and after the closing of the transaction.

Accompanying this letter is a **Frequently Asked Questions** document to give you more information. Also enclosed is an **AB SCIEX statement** that reinforces their commitment to the success of this transition.

We are committed to keeping you informed as we move through the process of the transition. A public announcement will be made at the time of the close of this business transaction. In the meantime, if you have any questions, please contact the same people at Labindia with whom you have always been interacting.

Sincerely,



V.S.Upadhye  
Director  
Labindia Instruments (Pvt) Ltd.

**AIMING AT BEST SERVICE**

**REGIONAL OFFICES AT:**

**THANE-022-25335606, CHENNAI -044-4347008, CALCUTTA-033-4661396, PUNE-0212-347183, BARODA -0265-335748 INDORE -0731-560536, HYDERABAD-040-23395848, BANGALORE-080-3313921, TRIVANDRUM-0471-324064 GUWAHATI-0361-635337, LUCKNOW-0522-346535,**